

Intangent Managed Services:

Rocket-Fuel For Your Incentive Compensation Management Solution

Sales operations require a constant infusion of time, energy, and expertise to ensure the best results. Even with investment in an automated Incentive Compensation Management (ICM) solution, success is not guaranteed without support from mission control. Intangent can provide the ongoing resources and knowledge needed to manage, optimize and update enterprise software systems and maximize the benefits of ICM.

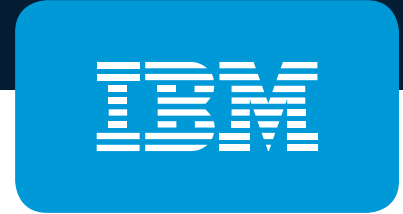
Outsourcing of Managed Services to industry-proven Intangent means entrusting daily maintenance concerns to ICM specialists and leaving your sales ops team free to focus on their top priorities. Intangent has accumulated a wealth of knowledge over a decade of managing incentive compensation systems for organizations that span multiple categories.

Sectors Empowered by Intangent Managed Services

- Financial Services
- High Tech
- Medical Devices
- Insurance
- Telecommunications
- Retail

Industry Expertise

With Intangent Managed Services your ICM system will operate at peak performance, scaling seamlessly as needed with maximum reliability. Consider us your mission control.



Delivering Results

By relying on Intangent, your sales organization will be more agile and able to build a complete mission plan for sales compensation and incentives. Here is how Intangent can optimize performance.

Execute Faster

From super-complex sales plans to elusive application bugs, Intangent experts have the tools and expertise to implement required changes quickly and confidently. Been there, done that, and Intangent can do it for you.

Scale with Confidence

Intangent's Managed Services team augments internal resources for more effective scalability, ensuring the system grows in sync with the requirements of your company and the marketplace.

Work Smarter

Your compensation team can focus on sales plan effectiveness, key performance indicators and overall compensation strategy, while leaving day-to-day ICM maintenance to the Intangent Managed Services team.

Maintain Control

Intangent uses process-driven engagement model to define the flow of information and tasks between Intangent and your organization. The model includes status reporting, insight on time spent, identifying outstanding defects or changes, overview of task status, and other information as needed so you are in control of your sales compensation process.

The Bottom Line

For ongoing operation of ICM solutions, Intangent's Managed Services practice can help maximize potential and deliver tangible results.