

BOOST YOUR SALES

How Intangent can launch your organization on a path for success

Incentive Compensation Management

Set the right trajectory by ensuring your sales team is selling the most strategic, profitable products and solutions it can. Don't let them be weighed down by shadow accounting - reducing their admin burden allows them to spend more time selling.

Quota Planning

Launch your sales team on the right trajectory with real-time, data-driven collaborative quota planning that puts the right rep with the right client at the right time. Investing in quota planning software now can help boost revenues and create stronger alignment within your sales organization.

Territory Planning

Use territory planning to create your own mission plan. By optimizing territory alignment and facilitating instant dialogue on changes between all team members, you'll propel your sales to higher levels and leave disjointed collaboration on the ground.

Sales Forecasting

Think of sales forecasting as the telemetry every successful mission needs: it's your own personal guidance system that drives pipeline velocity and finds opportunities you couldn't see before. Create intelligent forecasts with current information pulled from a constant stream of data to bring the future into focus.

Visit www.intangent.com to see how we can help your business take off.